

Solutions Overview



Connectivity That Just Works



Reliable and Cost-Effective Connectivity

Cambium Networks delivers solutions that are easy to plan, install, and maintain. While **one size doesn't fit all**, all, should act as one. Cambium elements all work together to provide a unified and simplified network.

Deliver exceptional experiences every time in the residence, business, and classroom - from the city, to the country and everywhere in-between.

Cambium's approach to building networks leverages our decades-long foundation of providing network solutions that deliver:

- ONE converged IT experience that simplifies operations
- Best-in-class operational efficiency enabled by intelligent automation
- Consistently predictable performance with application optimization

About Cambium Networks

Cambium Networks enables service providers, enterprises, industrial organizations, and governments to deliver exceptional digital experiences, and device connectivity, with compelling economics. Our ONE Network platform simplifies management of Cambium Networks wired and wireless broadband and network edge technologies. Our customers can focus more resources on managing their business rather than the network.



FOUNDED
October
2011

INDUSTRY
Wireless Internet
and Tele-
communications
Infrastructure

NASDAQ
CMBM

HEADQUARTERS
Hoffman Estates,
Illinois, USA

EMPLOYEES
625+

**CHANNEL
PARTNERS**
12,720+

**UNITS MANAGED
IN THE CLOUD**
DEC 31, 2023
>1,000,000



Multi-Family Living: Property owners and Managed Service Providers (MSP) have deployed Cambium’s ONE Network solutions to deliver exceptional end user experiences and improve resident satisfaction.

Broadband Service Provider: Nextlink will use 6 GHz ePMP fixed wireless primarily to reach locations in low-density rural areas. In earlier field tests, Nextlink achieved actual throughput of over 1 Gbps download and 500 Mbps upload to subscribers’ premises.

Industrial: A Fortune 1000 energy producer tripled its communications capacity to gigabit speeds, helping reduce costs, enhance worker safety and increase the security of its critical infrastructure.

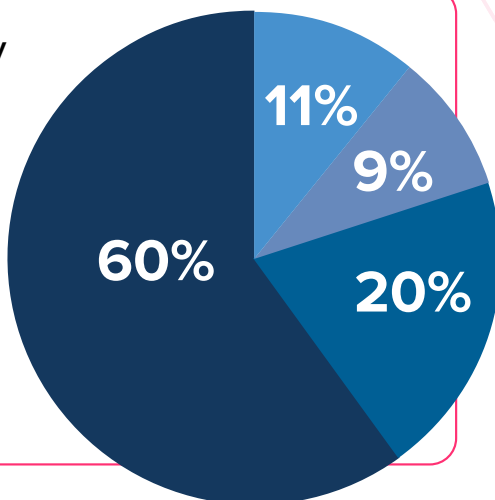
Hospitality: Wifinity designed, installed and operates a network that connects guest caravans in 66 of their holiday parks across the UK, connecting 550,000 unique account registrations and in excess of 1 million devices.

Education: Northwest Missouri State University’s wireless network covers more than 50 buildings and more than 90% of the campus with 400 APs. The network has served 3,000 simultaneous users during peak loads.

Global Defense & Security: Field-proven wireless broadband connections for military battlefield, border, garrison and infrastructure deployments.

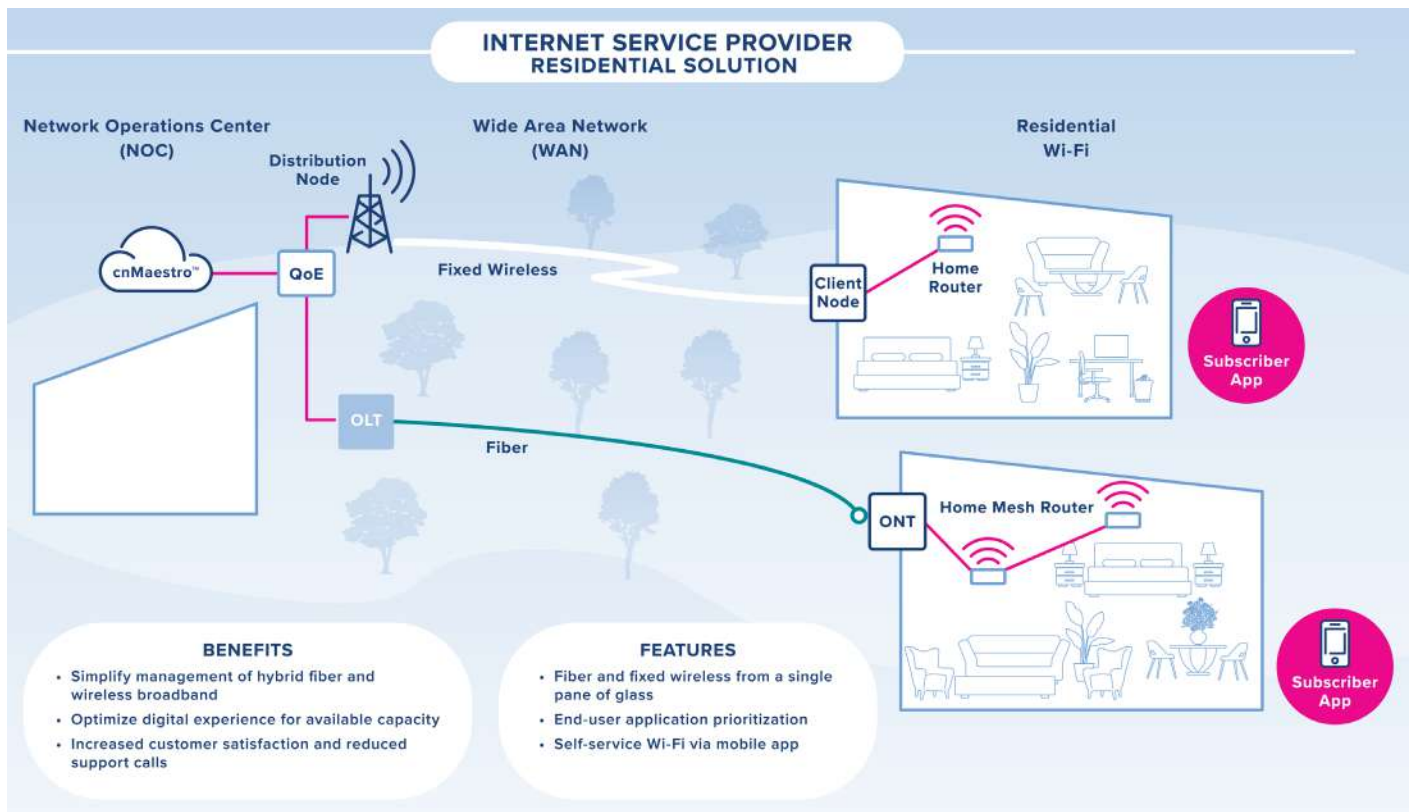
**2023
Revenue by
Geography**
(% Revenue)

- APAC
- CALA
- EMEA
- NA



Solutions for Residential Internet Service Providers

Cambium’s ONE Network for Residential ISPs includes broadband infrastructure and residential Wi-Fi hardware and software. Fixed wireless and fiber broadband infrastructure can be managed via a single pane of glass with cnMaestro. The Quality of Experience appliance can prioritize end-user applications to enable the best possible experience for subscribers. The home router delivers exceptional performance from a single device or in a mesh configuration. Self-service Wi-Fi is enabled via mobile app.

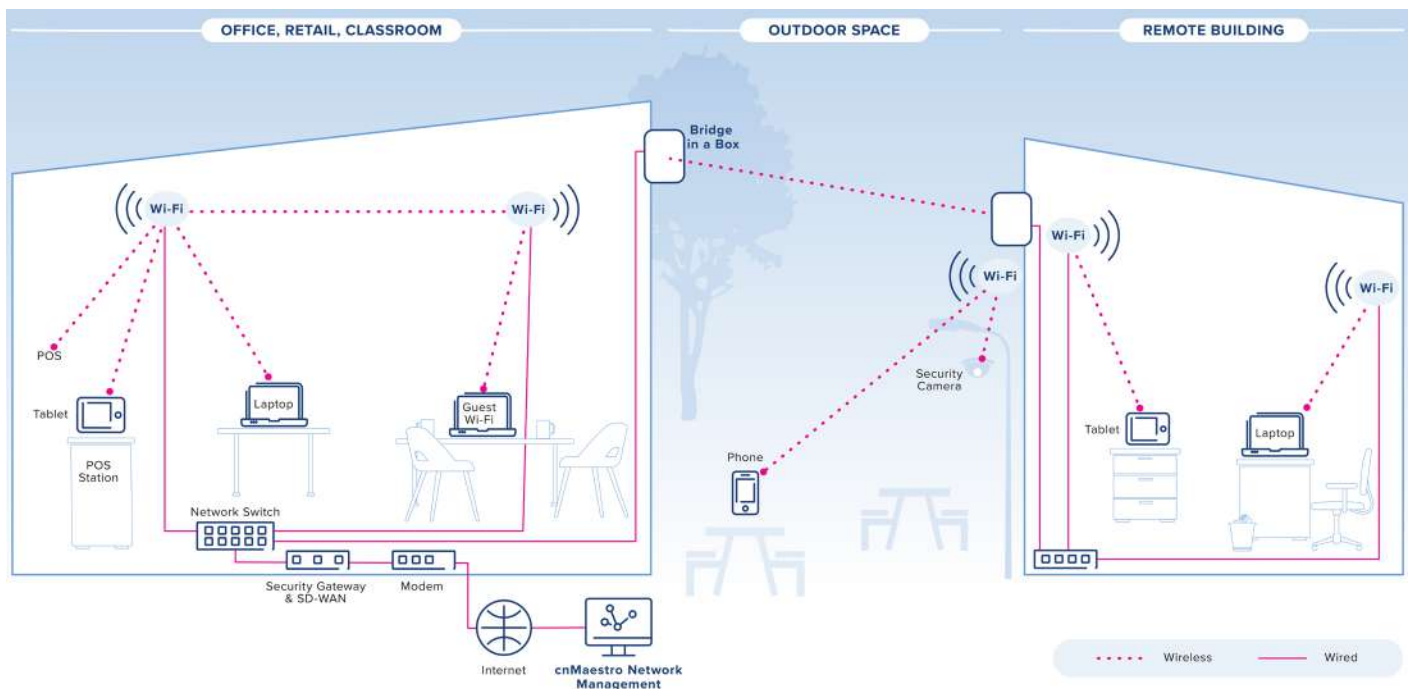


“The economics of deploying rural broadband are challenging. There is so much more infrastructure to deploy and maintain in order to serve remote customers. The ePMP 6 GHz platform from Cambium Networks is an unmatched blend of performance and cost, allowing us to cost-effectively offer gigabit broadband to customers who live miles from the nearest town.”

- Bill Baker, CEO, Nextlink

Solutions for Enterprise Managed Service Providers or Enterprise IT

Cambium’s ONE Enterprise Network spanning from the WAN edge to LAN to end devices, reduces costs and increases reliability and security through automation and AI analytics across the entire network stack. Complementing the offering is a partner program delivering more opportunities for higher margin, increased revenue, and reduced risk for its top-tier partners.



Managed Service Providers



“While many platforms say they cater to MSPs, Cambium Networks listened and acted. They have built an intuitive user interface that takes an enterprise product and puts an ‘easy button’ over it. This simplified interface covers the most common wireless setups that MSPs use. Streamlining process translates into real money savings on the new hardware as well as reducing total cost of ownership (TCO).” - Brian Brammeier, Chief Strategy & Chief Information Security Officer, Ntiva

Technologies

Cloud Management

cnMaestro X offers elastic scalability and a single-pane-of-glass to deliver secure, end-to-end network and wireless lifecycle management to simplify operations and ongoing maintenance.

5G Fixed

Service providers can profitably expand into new markets with cnWave 5G-based fixed wireless access (FWA) leveraging Cambium Networks' portfolio.

6 GHz

Businesses can make the best use of new spectrum and deploy multi-gigabit fixed wireless infrastructure and indoor and outdoor Wi-Fi 6E access points.

CBRS

Operators can leverage the CBRS dynamic spectrum sharing model and 150 MHz of spectrum for fixed wireless broadband.

AI Ops

Machine and deep learning delivering improved availability, operational efficiencies and reduced costs.

Millimeter Wave

cnWave 60 GHz solutions enable service providers and enterprise network operators to extend their network with multi-gigabit speeds.

Security and SD-WAN

Network operators can simplify enterprise security with a converged IT experience, transforming the network from a collection of disparate parts to a unified platform.

Wi-Fi 6 and 6E

Wi-Fi 6 indoor and outdoor access points improve performance and efficiency beyond 802.11ac networks even without the use of 802.11ax devices.

Wi-Fi 7

Deliver cutting-edge performance and flexibility at a price point suitable for any market.

Fiber

Add future-proof fiber (XGS-PON) along with GPON to your fixed wireless network and thrill business and residential subscribers with speed.

Switching

Simplify network deployment and optimization with a lean IT staff, indoor or outdoor.



“During the pandemic, legacy networks were pushed to their limit to enable remote connectivity. Future Technologies is partnering with our clients to upgrade these networks to provide gigabit+, safe, reliable and secure connectivity. We are proud to partner with Cambium Networks to help our clients in the chemical and oil & gas markets accelerate their digital transformation.”

- Peter Cappiello, CEO, Future Technologies Venture

PROVEN APPLICATIONS



Residential Broadband and Wi-Fi Access



Multi-Family Living



State and Local Government



Education



Hospitality



Global Defense and Security



Transportation and Logistics



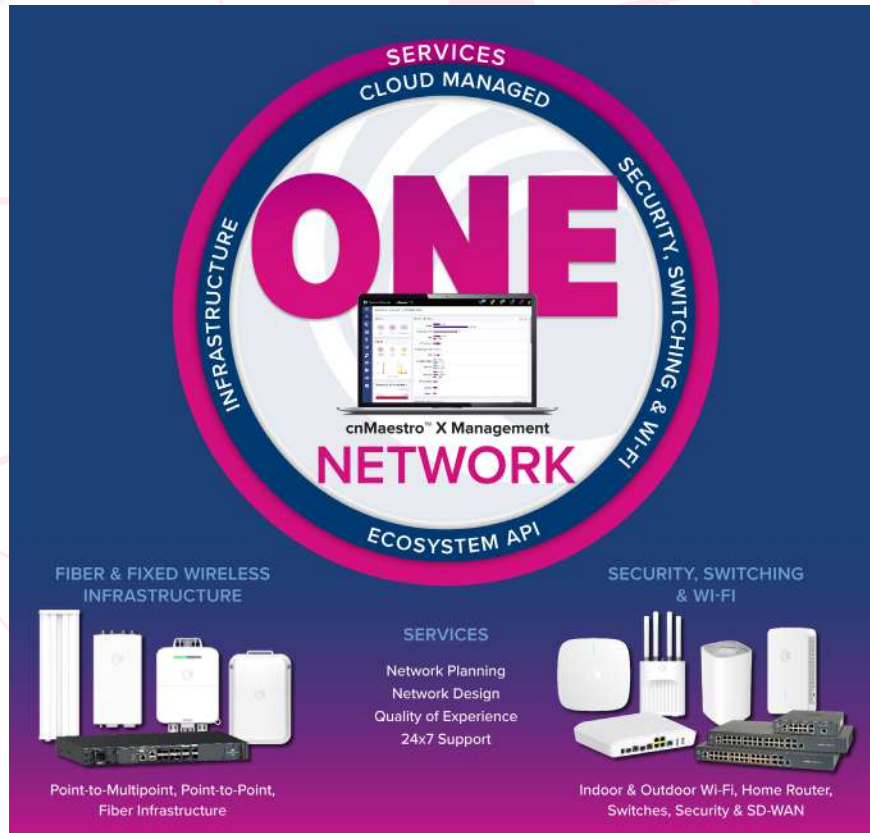
Industrial Operations



NETWORK MANAGEMENT MADE EASY

“Complex network management and extensive element provisioning settings consume significant technical resources. Simplifying network management with a converged network and optimizing the network elements for application efficiency enable service providers to have a leaner, more cost-effective IT strategy.”

Chris DePuy, co-founder and analyst, 650 Group



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